Aqua Rodos presentation
1. **Company profile.**

- Founded in 2002, nowadays Aqua Rodos Corporation is the leading manufacturer of bathroom furniture and one of the leading manufacturers of home and kitchen furniture, interior doors in Ukraine. Company holds about 70% of bathroom furniture market in Ukraine and is one of the leading suppliers of bathroom furniture to CIS and Balt countries.

- Aqua Rodos Corporation consists of 2 factories:
  1. Aqua Rodos factory: production of bathroom, home and kitchen furniture.
  2. Rodos factory: production of interior doors, furniture boards, trims.

- Total annual turnover of our company is over 50 000 000 USD. Production capacity: about 60 000 items per month. Staff: about 1000 employees, 700 manufacturing staff among them. Export deliveries make over 60% of total sales volume.

- Production facilities (43 000m² in total for 2 factories) are located in Slavuta, Khmelnytsky region, Western Ukraine. Central office and warehouse (20 000m²) are located in Kyiv. We are in process of obtaining of FSC certificate.

Show video presentation
Aqua Rodos offers a wide range of high-quality products in the following product groups:

1) Bathroom furniture
2) Home furniture (bedrooms, kids furniture, living rooms, hallways)
3) Kitchen cabinets
4) Interior doors (solid wood + MDF)
5) Products from wood (pine), MDF and chipboard (furniture boards, trims etc)
3. **Production facilities, technologies and equipment.**

**Aqua Rodos factory:**

Format processing of boards – Selco WNT 730 cutting line machine produced by Biesse [Italy] and Holzma [Germany].

Drilling and milling of technological holes operations are done by Biesse Skipper, Biesse Rover, Biesse Techno FDT boring machines.

Finishing by edging materials (PVC, melamine and veneer) – Biesse Stream single-sided edge-banding machines.

Calibration and grinding of components is done by modern equipment Biesse Viet.

Radial milling is done by Biesse Rover milling centres.

Veneering is done by hot-pressing – Orma [Italy] press machines.

End-grinding done assisted by «Technolegno Compact» [Italy].

Cefla Finishing is a leader of innovative technologies of painting and coating. That is the technology that we use in our new production complex where we installed the most modern coating systems. Everything is processed in vacuum cameras with automatic lines, system is fully automatized and it is the reason of our high coating quality. We use polyether UV materials produced by ICA [Italy].
We use the most modern equipment (2014-2015) from the best world known manufacturers: Weinig (Germany), Barberan (Spain), Stemas (Italy), LE.KO (Poland). Aspiration system Baruka (Italy).

Show video presentation
4. **Materials and hardware.**

- We use only certified eco friendly materials and hardware from the leading European manufacturers under direct contracts.
- MDF Kronospan (Czech Republic), chipboard Egger (Austria), furniture panel Eurolight Decor Egger (Austria), natural veneer (Italy).
- Furniture hardware – BLUM (Austria), HETTICH (Germany) HAEFELE (Germany). Aqua Rodos company uses Blum (Austria) “soft closing” hinges for its furniture. Technology of concealed drawer runners (Blumotion).
- Polyether UV materials produced by ICA (Italy).
- Rehau (Germany) high-quality edge (2 mm).
- Ceramic wash-basins from Turkuaz (Turkey), Kolo, Colombo (Ukraine).
5. **Experience of cooperation with DIY sales channel.**

Aqua Rodos has strategic partnership and solid experience of successful cooperation with biggest DIY chains:

**In Ukraine:**


- "NEW LINE" 16 hypermarkets http://novalinia.com.ua/ru/shops/

- "LEROY MERLIN“ 3 hypermarkets http://leroymerlin.ua/ru/kontakty/

- "PRAKTIKER” 4 hypermarkets http://www.praktiker.ua/sklepy_praktiker

- "OLDI” 6 hypermarkets http://www.oldi.kiev.ua/
In Russia:

TM “Aqua Rodos” holds strong positions at the Russian market of bathroom and home furniture. We supply products to the following DIY chains:

- “LEROY MERLIN” 28 hypermarkets http://leroymerlin.ru/shop/
- “OBI” 21 hypermarkets http://www.obi.ru/decom/home.html
- “MAXIDOM” 9 hypermarkets http://maxidom.ru/
- “METRIKA” 10 hypermarkets http://maxidom.ru/

Our company has a branch and regional warehouses in Moscow, Saint-Petersburg, Yekaterinburg, Rostov-on-Don, Novosibirsk.
In Kazakhstan:

We supply products to all biggest DIY chains:

- "12 MONTHS" [12mv.kz/shop.html]
- "MEGA STROY" [www.megastroy.kz/]
- "STRO YMART" [www.stroymart.kz/product/]

Our company has a branch and regional warehouse in Almaty, Kazakhstan.

In Lithuania, Latvia and Estonia:

- "K-Rauta" [www.k-rauta.lv/pages/default.aspx]
- "Senukai" [https://www.senukai.lt/stores]
- "SIA Depo DIY" [http://www.depo.lv]
- "SIA Bauhaus.LV"

In September 2014 our company opened a branch and showroom in UAE, Dubai: AQUARODOS GENERAL TRADING L.L.C.
6. Geography of export deliveries.

Aqua Rodos has solid experience of deliveries to trade partners in the following countries:

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7. Model range and best selling products.

Our company offers 25 collections of bathroom furniture, each collection has 3-6 sizes, from 45 cm to 120 cm, wall-hung and floor options. Company is able to diversify model range and produce products according to needed specifications.

8. Quality control, warranty and claims.

ISO 9001:2008

Warranty 24 months

We reimburse the cost of the product in the case of manufacturing defects.

Below 0.5% of production defects.

9. Stock, packing and delivery

Central stock is located in Kiev, area is 20 000m², over 100 000 of ready products, about 10 000 USD of stocked items. Products are ready for immediate delivery.

Bathroom furniture is factory assembled. Furniture is packed in five-layer corrugated cardboard boxes and is wrapped with foamed polypropylene. Packing endures up to ten cycles of loading/unloading. We deliver by trucks (86 m³/120 m³), sea containers (40 ftHC/45 ftHC). Loading on pallets upon request. Special marking if required.
10. Our main advantages:

1) Sophisticated modern equipment from the best Italian ("BIESSE"), German ("WEINIG", "HOLZMA", "HOMAG") manufacturers;

2) Highest production standards and quality control (ISO 9001, warranty 24 months);

3) Eco-friendly materials (MDF 19 mm "KRONOSPAN", chipboard 16 mm "EGGER", edge "REHAU"), wash-basins ("TURKUAZ", "KOLO", "COLOMBO") and hardware ("BLUM", "HETTICH" "HAEFELE") from the best European suppliers;

4) Innovative Italian technologies of painting and coating (3 painting-finishing "CEFLA FINISHING" lines);

5) Refined design by famous European design studios ("RODE DESIGN" Italy and others);

6) Production and warehouse facilities about 43 000 sq.m., manufacturing staff over 700 employees;

7) Production capacity about 60 000 units of bathroom furniture per month;

8) Wide model range of bathroom furniture, home furniture and kitchens covering all price and style segments, wide range of dimensions and colors;

9) Complete model range is always available at stock (about 20 000 m², total amount of stocked products over 10 000 000 USD);

10) Furniture is packed in five-layer corrugated cardboard boxes and is wrapped with foamed polypropylene;

11) Delivery to any needed point of destination by trucks 120 m³ or by sea containers;

12) We are able to produce any type of bathroom/home/kitchens furniture according to your design and requirements (private label is possible), subject of negotiations.