October 15

8:15-9:30 Registration of the participants / Morning coffee

9:30-9:40 Official opening of the Congress work

9:40-12:00 Roundtable discussion “Effective dialogue between agribusiness and authorities”
Moderator – Volodymyr Klymenko, President of Ukrainian Grain Association

Analysis of the cooperation of the Ministry of Agrarian Policy and Food of Ukraine, the EBRD, the FAO, non-governmental organizations and representatives of the agricultural business in 2014/15 MY. The government policy on exports of grains and its by-products in 2015/16 MY: expectations of agribusiness. Key aspects of the State program for development of the agrarian sector until 2020.

Speakers:
- Leonid Kozachenko, deputy of the Verkhovna Rada of Ukraine, President of Ukrainian Agrarian Confederation
- Ivan Miroshnichenko, deputy of the Verkhovna Rada of Ukraine
- Andriy Vadaturskyy, deputy of the Verkhovna Rada of Ukraine
- Vladyslava Rutytska, Deputy Minister on European Integration, Ministry of Agrarian Policy and Food of Ukraine
- Dmitry Prikhodko, Economist at the Investment Centre Division of the Food and Agriculture Organization of the UN (FAO)
- Nikolai Gorbachev, Director of New World Grain (Soufflet Group), Head of the Grain & Oilseed Committee at the European Business Association in Ukraine
- Oleksiy Vadatursky, General Director of NIBULON Ltd
- Morgan Williams, President/CEO, U.S.-Ukraine Business Council (USUBC)
- John Shmorhun, CEO, AgroGeneration
- Andy Hunder, President of the American Chamber of Commerce in Ukraine
- Jean-Jacques Herve, Councellor to the Board for Agriculture at Credit Agricole Bank

12:00-13:30 Press-conference

12:00-13:30 Lunch

13:30-17:00 Session 1. Global challenges and risks of agricultural production
Moderator – Dmitry Prikhodko, Economist at the Investment Centre Division of the FAO UN

Medium-term prospects for world agricultural markets
Dmitry Prikhodko, Economist at the Investment Centre Division of the Food and Agriculture Organization of the UN (FAO)
Grain production in Latin America. Its role in the global food security
Horacio A.M. Sánchez Caballero, Coordinator of GPS project

World grain trading, experience of the Latin America
Martin Fraguio, Agronomy eng, MBA in Administration. Executive director of MAIZAR
(Argentine Corn and Sorghum Association); Member of the board of MAIZALL
(The International Maize Alliance); Member of GPS; Professor of Agribusiness

Prospects of the bioethanol sector of agriculture in Ukraine
Yaroslav Krasnopolskiy, First Deputy Minister of Agrarian Policy and Food of Ukraine

Legalization of GMOs in Ukraine: pros and cons
Borys Sorochynskyi, Coordinator, AgBiotech Committee,
'Ukrainian Club of Agrarian Business' Association

15:20-15:50 Coffee-break

15:50–16:10 Purpose and objectives of the newly formed State Service on Safety of Foodstuffs
and Consumer Protection
Serhiy Hlushchenko, Chairman of the State Service on Safety of Foodstuffs
and Consumer Protection

16:10–16:20 Climate changes and its impact at agricultural production
Expert from the Regional Environmental Center

16:20–16:40 Effects of drought on agricultural production
Felix Kogan, Lead Expert, National Oceanic and Atmospheric Administration (NOAA),
the U.S. Department of Commerce

16:40–17:00 African swine fever: prospects for overcoming and the effects for agricultural production in Ukraine
Vitaly Bashynsky, FAO National Consultant, ASF Emergency Coordinator /Veterinary Epidemiologist

19:00-21:00 Evening entertainment program for participants of the Ukrainian Agrarian Congress
October 16

9:30-9:30  Morning coffee

9:30-12:00  Session 2. Grain market in 2015/16 MY
Moderator – Rodion Rybchinsky, Head of Business Projects Division of APK-Inform Agency

09:30-10:00  World grain market: impact factors, demand making
Daryna Kovalska, Agricultural Commodities Research at Macquarie Securities Group

10:00-10:30  Ukrainian grain market: current condition, supply and demand balances
Andrew Kupchenko, Analyst of APK-Inform Agency

10:30-11:00  Economic basis for successful production and exports of agricultural products
Volodymyr Lapa, Deputy Minister of Agrarian Policy and Food of Ukraine

11:00–11:20  Investments and regulatory environment for agricultural business
Andrew Zablotskyi, Senior Associate at SAYENKO KHARENKO Law Firm

11:20-12:00  Coffee-break

12:00-12:20  Egyptian corn market: major development trends and prospects
Hany Younes, Middle East and North Africa Manager at AC VAN WELDEN

12:20-12:40  World freight market
Okan Bayer, General manager at Trading & Shipping, Seaking Shipping LTD. & Peakward Denizcilik ve Ticaret LTD. STI

12:40-13:00  Current legal issues of grain trading by land and by sea
Artem Skorobogatov, Associated partner of Interlegal

13:00-13:20  Prospects for development of the grain cargoes logistics in Ukraine
Oleg Nivievskyi, Agricultural Policy Advisor at the World Bank Group

13:20-13:40  Prospects and opportunities of the Mariupol port in the current conditions
Tatyana Belostotskaya, Head of the financial department at AP-Grupp

13:40-14:00  Establishment of the mechanism of grain receipts
Vasyl Hovhera, Economist at the EBRD

14:00-14:30  Agrarian receipts – new opportunities. Practical issues of using of the alternative instruments for financing of agricultural producers
Anna Dragomyretska, Agrisector Advisor in Pavlenko Legal Group, advocate
Valeria Tarasenko, Partner at Pavlenko Legal Group

14:30-14:40  Completion of the Congress work
Oleksiy Pavlenko,  
**Minister of Agrarian Policy and Food of Ukraine**  

In 1998, Mr. Pavlenko graduated from the National University of “Kyiv-Mohyla Academy” Bachelor degree in Economics. In 1999 Oleksiy Pavlenko received the Specialist degree in Finance at the International Center of Privatization (International Business School). In 2000 he received Master’s degree in management of foreign economic activity at the Ukrainian Academy of Foreign Trade. In 2001-2002 he studied at School of Business of University of Nyenrode, Netherlands where he received the MBA (Master of Business Administration) degree. In 2010 he got PhD in Economics.

**Work Experience**

Oleksiy Pavlenko worked at ABN AMRO, Amsterdam, the Netherlands (2001), and the auditing company KPMG, Kyiv, Ukraine (1997-2001).

In 2002-2003 he was a member of the audit committee and manager of business development and restructuring of ship- building companies of Damen Shipyards Group (the Netherlands), ensuring the implementation of projects in Ukraine, Romania and the Netherlands.

In 2004-2006 Mr. Pavlenko worked at agrarian group of companies ”Rise” as the CEO, where he was also involved in strategic planning, implementation of effective budgeting and financial control.

In 2007-2009 he was Deputy Director for strategic development of “Foxtrt” Company.

Since 2009 Oleksiy Pavlenko is a member of the Trustee Board of the National University of "Kyiv-Mohyla Academy", member of the initiative and coordination group of Initiative "First professional government of reforms".

Since 2012 he is a member of YPO (Young Presidents’ Organization) international organization, and in 2013 joined the CEO Club, Ukraine.

From 2013 until the appointment to the position of the Minister of Agriculture and Food of Ukraine Oleksiy Pavlenko had been a member of the Board of “European dairy technologies” Company.

Oleksiy Pavlenko conducted consultations for “Agroprogress” agribusiness holding and for Forum Capital investment company advising on investment in agriculture.

Oleksiy Pavlenko speaks Ukrainian, English and Russian. He is married and has two children.

Since December 2, 2014 – Minister of Agrarian Policy and Food of Ukraine

---

**Yaroslav Krasnopolskiy,**  
**First Deputy Minister of Agrarian Policy and Food of Ukraine**

**Education:**

In 1984 graduated from Ukrainian Agricultural Academy in Kyiv. Holds the speciality of zootechnician, qualified as zooengineer.

**Work experience:**

In 09.1984-10.1985 - zootechnician-selection breeder at the collective farm ”The Rise of Communism”, Rivne region

In 10.1985-05.1989 - head of the Cabinet of Political Education, the Secretary at the Komsomol Committee of collective farm ”The Rise of Communism”, Rivne region

In 05.1989-08.1992 - assistant director at the farming company ”The Reveille of Communism”, Rivne region

In 08.1992-01.1993 - assistant director at the small enterprise ”Commandos”, Rivne region.

In 01.1993-04.1996 - first deputy general director at the operating company ”Rise”, Rivne region.

In 05.1996-05.2000 - sales and marketing director, the director of department of plant protection and agronomic crop, general director of ”Rise-Invest”, Kyiv.

In 06.2000-12.2002 - director, general director of affiliated company ”Rise-Agroservice”, Kyiv.

In 08.2003-09.2005 - general director of affiliated company ”Rise-Agroservice”, Kyiv.


In 03.2007 - business consultant, marketing director at limited liability company ”Vitera Ukraine”, Kyiv.

In 14.01.2015 - First Deputy Minister of Agrarian Policy and Food of Ukraine.
**Vladyslava Rutytska,**
*Deputy Minister on European Integration, Ministry of Agrarian Policy and Food of Ukraine*

Vladyslava Rutytska graduated with honors from Kyiv National Taras Shevchenko University, Kyiv, Ukraine, faculty of Cybernetics and received a degree in technical sciences. Recognized expert in the field of corporate governance, strategy development, project management, personnel management with 15 years old experience at the senior management positions.

Vladyslava Rutytska was the board member of «Palmira-Ruta» (wholesale and retail trade) and of «Kiev Investment Group» (Ukrainian financial and industrial holding company) wherewas operating at the strategic level. In 2009 Mrs. Rutytska joined the senior management team of one of the largest agricultural holdings in Ukraine and Europe. The responsibility of Vladyslava Rutytska included strategic development, implementation of systems to improve the efficiency of business areas, as well as operations management.

In Vladyslava’s baggage in addition to higher education and scientific degree are an internship on the Kaizen management in Japan; the «Responsible Leadership» course of Aspen Ukraine; MBA Edinburgh Business school; Agro MBA, Ukraine (MBA program designed together with KSE and LvBS with emphasis to the realities of agribusiness) as well as performance at numerous conferences and summits on business development themes (including Adam Smith Conference).

Vladyslava is a Senator of the Economic Senate of European Parliament.

**Volodymyr Lapa,**
*Deputy Minister of Agrarian Policy and Food of Ukraine*

**Education:**
In 1994 graduated from Dnipropetrovsk National University, holds the qualification of programming engineer.
In 2010 graduated from National University of Bioresources and Environmental Management of Ukraine, holds the degree of Master of Arts in management, the specialty of administrative management.

**Work experience:**
- In 07.1994-06.1995 - programming-engineer at the Scientific and Production Center of Computing Technics and Technology.
- In 06.1995-08.1995 - systems engineer at the Dnipropetrovsk regional public enterprise on industrial and logistics support of “Dniproagrotechservice”, Dnipropetrovsk.
- In 10.1997-05.2002 - deputy director (chief editor) at the limited liability company Information Agency “APK-INFORM”, Kyiv.
- In 10.2002-07.2005 - deputy general director at the Ukrainian Grain Association, Kyiv.
- In 07.2005-09.2007 - head of analytical department, deputy general director of All-Ukrainian public association "Ukrainian Agrarian Confederation", Kyiv.
- 29.12.2012 - Deputy Minister of Agrarian Policy and Food of Ukraine.
Serhiy Hlushchenko, 
Chairman of the State Service on Safety of Foodstuffs and Consumer Protection

Education:
2002 - Master in Accounting and Auditing of the bank management, Kyiv National Economic University;
2007 - Master's degree in corporation management (joint-stock companies), Kyiv National Economic University named after V.Hetman;
2012 - Master of Laws, Kyiv National Economic University named after V.Hetman.

Work experience:
Serhiy Hlushchenko specializes in the issues of reforming of systems of the state control, licensing of the technical regulation, the authorization system, adaptation to the EU legislation, etc. He consulted Governments of Azerbaijan, Armenia, Belarus, Kyrgyzstan to reform their systems of state control.

01.2003-10.2006 - Chief specialist of the department of budget and tax policy (until 2004); Head of the department of economic analysis and forecasting (after 2004) at the Institute of legislation issues named after Yaroslav the Wise, Kiev. He was responsible for the analysis of challenging issues of the current legislation, working out of draft laws, and its provision to the Verkhovna Rada, adjustment of the legislation of Ukraine to the WTO requirements.


Legal counsel of the IFC projects: “investment climate in Ukraine”; “investment climate in the agrarian sector of Ukraine”. He was responsible for preparation and realization of the economic reforms in various directions, implementation of the WTO requirements and the EU legislation into the national law system.

07.2015- to date - Chairman of the State Service of Ukraine on Safety of Foodstuffs and Consumer Protection.

Leonid Kozachenko, 
Chair, Interfactional Agrarian Caucus, Verkhovna Rada [Parliament] of Ukraine; President, Ukrainian Agrarian Confederation

Leonid Kozachenko is one of the Ukraine’s most prominent agrarian politicians, who is being a parliamentary deputy and leader of a sectarian association of deputies “Agrarian coalition”. Thus, he is taking an active role in the economic and social transformation processes in Ukraine, development of the modern governmental agrarian policy, acting as a parliamentary representative and advocating the agrarian business before the state regulating bodies.

Leonid Kozachenko, Head of Entrepreneurs’ Council within the Cabinet of Ministers, has significant experience in practical agricultural management at different levels, top management position in agribusiness, government level position. He held the following positions (in the reversed chronological order): Vice-Prime-Minister of Ukraine for agricultural issues, Director General of LLC “Agroland”, Director General of JSC “Ukragrobusiness”, Head of agricultural marketing and licensees department of the Ministry of Agriculture of Ukraine, Head of collective farm in Fastiv Rayon of Kyiv Oblast.

Since 2002 he has been a President of the All-Ukrainian civic organization Ukrainian Agrarian Confederation. Today the Ukrainian Agrarian Confederation unites over 100 collective members, including specialized professional organizations within the agrarian complex.

For his remarkable achievements in the field of reforming Ukraine’s agriculture economy Leonid Kozachenko was conferred the title of Honorary Worker of Agriculture of Ukraine. He was also awarded with Honorary Diploma of the Verkhovna Rada of Ukraine and Honorary Diploma of the Cabinet of Ministers of Ukraine. In 2009 Mr. Kozachenko was awarded with Fifth Class Order of Prince Yaroslav the Wise.
Andriy Vadaturskyy, Member of Parliament of Ukraine, Committee on Agrarian Policy

Education
In 1996 graduated from the Admiral Makarov National University of Ukraine with qualification of electrotechnical engineer.
From 1997 till 2000 studied in the London School of Economics and Political Science where received Master of Science in Economics.

Professional Experience
Started career as manager in commercial department in the Agricultural Enterprise “NIBULON” in 1996. From 2001 till 2014 worked in positions of Chief of Trading Department, the Deputy CEO, the Chairman of Supervisory Board of the Agricultural Enterprise “NIBULON”. In October 2014 was elected as Member of Parliament of Ukraine, where entered the Committee on Agrarian Policy.

Ivan Miroshnychenko, Member, Committee on Agrarian Policy and Land Relations, Verkhovna Rada [Parliament] of Ukraine

1991 – 1996 - National Agrarian University, Kyiv
Major in External economic activity, Institute of Agrarian Management;
1994 - Purdue University, Indiana, Business school of the PURDUE University

Career
November 2014 - Member of Parliament
April 2008 – July 2013 LLC “NOBLE RESOURCES UKRAINE” (a member of the Noble Group), Kyiv, Ukraine. Black Sea Regional Director.
1997 – April 2008 CJSC “AT CARGILL” (a member of Cargill), Kyiv, Ukraine
Vice-President of CJSC “AT CARGILL” (2001-2008), Head of the of Purchase and Foreign Trade department of CJSC “AT CARGILL” (1999-2001)
2003 - April 2008 - CJSC “BARGE COMPANY”, (branch of CJSC “AT CARGILL”), Kyiv, Ukraine, General Director

Volodymyr Klymenko, President, Ukrainian Grain Association

Mr. Klymenko has two higher educations. He received training in the United Kingdom in 1998, Israel and Canada in 2001, the USA in 1998, 2008, and 2009 in functioning of elevator industry and grain trade, commodities exchange operations, business planning in agriculture, alternative energy sources development and development of professional social organizations of agro-industrial complex. Since 2002 he has been working as an agro-industrial complex advisor to the Prime-Ministers in seven governments and an advisor to the Secretary of the National Security and Defense Council on a voluntary basis. Volodymyr Klymenko is a member of Council of Entrepreneurs under the Cabinet of Ministers of Ukraine, EBRD and FAO expert.
MAJOR SPEAKERS

Mykola Gorbachov, 
Director, New World Grain Ukraine; European Business Association

Mykola Gorbachov studied at the University of Market Relations in Kyiv with a degree in Finance and received qualifications of economist.

In 2009 graduated from the International Management Institute (IMI-Kyiv) with MBA. Currently attends the National Academy of Public Administration under the President of Ukraine. Working career started from 1990 at the Electromechanical plant in Alexandria, Kirovohrad oblast. Then he worked in various commercial companies, Ukrainian and foreign, such as Tradigrain, Kirovohrad Farmer Association, Ukrimpeks, Adora.

Since 2005 he has been working for the French company Soufflet, currently holds the position of Director at “New World Grain Ukraine” LLC (Soufflet Group).

Morgan Williams, 
Director, Government Affairs, Washington Office, SigmaBleyzer; President/CEO, U.S.-Ukraine Business Council (USUBC), Washington, D.C.


In January 2007 Williams was elected President/CEO of the U.S.-Ukraine Business Council (USUBC), www.USUBC.org, Washington, D.C. Since that time the membership of USUBC has increased from 22 to over 200 companies/organizations. USUBC is now the largest Ukraine related business trade association in the world that is not headquartered inside Ukraine.

In 1981 Williams started his international work and implemented food system development projects in countries such as India, Haiti, Indonesia, and Egypt. Previously he served as a Professional Staff Member of the U.S. Senate Agriculture Committee for the ranking Republican on the Committee, Senator Bob Dole (R-Kansas).

Williams has been awarded three state medals from the Government of Ukraine for his contribution to the economic development of Ukraine. He was awarded the “Order of Honor” III class by the President of Ukraine in 2007, and later received a Ukraine Government State Service Medal from the Ministry of Economic Development and the Ministry of Foreign Affairs.

Andy Hunder, 
President of the American Chamber of Commerce in Ukraine

Andy Hunder is highly experienced in working with Ukrainian stakeholders. In 1997, A.Hunder was a TV presenter on a leading Ukrainian television channel. For seven years, he headed the Public Relations department at Ukrainian Mobile Communications (now MTS), and in 2004 was appointed External Affairs and Communications manager at GlaxoSmithKline (GSK) with responsibility for Ukraine, Central Asia and the Caucasus.

He later launched the London office of Ukrainian law firm Magisters, and most recently Sayenko Kharenko, where he also heads up the Government Relations practice. The Ukrainian law firms in London served as conduits to service multinational clients investing in Ukraine.

Since 2010, A.Hunter has been director of the Ukrainian Institute in London and was a regular commentator on Ukrainian current affairs in the global media. Over 2014, he has been interviewed live more than 100 times on top international TV and Radio stations, including the BBC, CNN, Sky News, Bloomberg TV, ITV, Al Jazeera and others. He has spoken on Ukrainian current affairs issues at the Houses of Parliament, House of Lords, Oxford University, London School of Economics and University College London.

On April 15, 2015, he was appointed as a President of the American Chamber of Commerce in Ukraine.

Andy studied Philosophy and Theology in Rome, Italy. He participated in such professional development programs as Management Centre Europe (London) and Marcus Evans (London).
Oleksiy Vadaturskyy,
General Director, NIBULON Agricultural Limited Liability Company, Hero of Ukraine, Nominee for the World Food Prize (WFP)

Since 1991, Oleksiy Vadaturskyy is a founder and NIBULON’s General Director. During this period, NIBULON has worked its way up from small company to one of the leading investors, exporters of agricultural commodities, landlords of storage facilities and one of the leading producers of agricultural commodities in Ukraine.

Today NIBULON has a vertically integrated structure that includes its own modern cargo fleet to transport agricultural commodities by waterways, road transport with the developed logistics system, new elevator capacities to store more than 1.7 million tons of grain simultaneously and NIBULON shipbuilding and repair yard.

Oleksiy Vadaturskyy graduated from M.V. Lomonosov Technological Institute for Food Industry (Odesa city) and has more than 40 years experience in the Ukrainian agricultural sector.

For his personal contribution to the development of the agricultural sector and economy in Ukraine, Oleksiy Vadaturskyy was awarded a number of awards, such as the title of Hero of Ukraine with the Order of the State, the Honorary Diploma of the Cabinet of Ministers and Verkhovna Rada of Ukraine, the Ukrainian State Prize for Architecture for the design of NIBULON’s transshipment terminal in Mykolayiv city, the Award of the U.S. Grains Council. In 2012, Oleksiy Vadaturskyy became a World Food Prize nominee.

Dmitry Prikhodko,
Agricultural Economist, FAO’s Investment Centre Division,

Dmitry holds a Specialist’s Degree in Economics with Specialization in Farm Accounting and Audit from the State Academy of Agriculture and Ecology of Ukraine (1995) and a Cand. Sc. Degree (Ph.D. equivalent in FSU countries) in Environmental and Nature Resource Economics from Lviv State Agricultural University (1999).

During his student years, Dmitry worked in a dairy farm in Sweden (1993). Following completion of post-graduate studies in 1998, he worked for seven years in U.S. Department of Agriculture’s Office in Ukraine as a principal analyst responsible for grains, oilseeds, sugar, dairy, livestock and poultry market analysis, agricultural trade policy reviews. At that time he was also responsible for supporting and providing technical assistance in agribusiness, trade and investment-related matters. Dmitry then headed grain and oilseed production, consumption and trade analysis and business development research for almost a year in a multinational agribusiness company prior to joining FAO’s Investment Centre Division in December 2006.

He has conducted a number of policy and agribusiness sector reviews and has worked on technical assistance projects under the FAO-European Bank for Reconstruction and Development (EBRD) Framework Agreement, FAO-World Bank Cooperative Program and FAO’s Technical Cooperation Program in Ukraine, the Russian Federation, Belarus, Kazakhstan, Azerbaijan, Georgia, Tajikistan, Turkmenistan, Kyrgyzstan, Serbia and Pakistan covering a wide range of sectors and different types of investment and technical assistance projects.

As a member of the World Bank’s Task Team on the Tajikistan Cotton Sector Recovery Project (2009-2013), Dmitry developed the post-harvest financing scheme (USD 10.5 million), reviewed loan applications from and designed a monitoring and evaluation system for cotton post-harvest financing.

His works also includes creation of an enabling environment for investment though the development of legislative frameworks for pre- and post-harvest crop financing, agricultural wholesale markets, improving market transparency and supporting the public-private dialogue on policy issues affecting investment. As a result of the later work, EBRD provided more than USD 400 million of own financing to grain production, storage and transportation in Ukraine in 2010-2013.

Mr. Prikhodko authored or substantially contributed to 18 FAO publications.
Rodion Rybchinsky,
Head of Business-Projects Division at APK-Inform, and Editor-in-chief of specialized monthly magazine "Storage and Processing of Grain". Director of the association “Millers of Ukraine”

He is also organizer of international conferences for grain and fat-and-oil industry in Ukraine (annual conferences “Grain Forum”, “Grain Industry”, “Ukrainian Grain Congress”, various round tables). He is regular speaker on the grain conferences in Ukraine, Russia and Kazakhstan.

Graduated from the Odessa National Academy of Food Technologies, speciality "Engineer and technologist in storage and processing of grain”.

FAO UN Consultant on the grain market.
Member of International Association of Operative Millers (IAOM).
Member of the Standing Committee on the operation of the grain market in Ukraine under the Ministry of Agricultural Policy and Food of Ukraine
Author of more than 120 publications about Ukrainian grain market in specialized journals. Leader, author or co-author of more than 70 agricultural market research.

Horacio Sánchez Caballero,
Coordinator of GPS project

MBA in Psychology (1967) Universidad del Salvador (Jesuit University), Buenos Aires – Argentina
Courses in Business Administration (1979) Universidad Católica Argentina

Professional:
- 1978 – 1996: Member of the board and one of the controlling shareholders of the oil & gas company “ASTRA”
- 1996 – Today : Real Estate, Agribusiness, Finances
- 2011 – Today: Coordinator of GPS project, Global Food Security and Agricultural Natural Resources "Role and views of Argentina, Brazil, Paraguay and Uruguay"

Institutions to which he belongs:
Bolsa de Comercio de Buenos Aires Argentina (Stock Exchange Bs. As Argentina)
CARI (Argentine Council for International Relations); Member and advisor
Aapresid (Zero Till and Agriculture good practices – Argentina)
Chatham House (U.K); William Pitt Group (Chatham House)
Canning House, London (U.K)

Martín Fraguío,
Agronomy eng, MBA in Administration. Executive director of MAIZAR ( Argentine Corn and Sorghum Association); Member of the board of MAIZALL (The International Maize Alliance); Member of GPS; Professor of Agribusiness.

Mr. Martín Fraguío is an agronomist – UCA (Argentine Catholic University) 1984-. He has a master's degree in Business Administration. Among other activities he is an Associate Professor of Agribusiness –College of Economic Sciences (UCA) - and since it’s foundation he is the Executive Director of MAIZAR (Argentine Corn and Sorghum Association). For more than 10 years he was director of Agip Argentina S.A.
Okan Bayer,  
**General Manager at Trading & Shipping, Seaking Shipping LTD. & Peakward Denizcilik ve Ticaret LTD. STI**

Okan Bayer was graduated from Halic University Istanbul – Turkey from Business management Engineering faculty at 2001.

**Carrier as follows:**
- 2001-2008 – Marvel International Management and Transportation – Chartering Manager;
- 2008-2010 – Global Bulk Carriers (USA, New York) - Tramp Manager (Supramax – Panamax);
- 2010-2012 – Koza Chartering (China, Shanghai) - Chief Representative

2013– to-date– Seaking Shipping B.V.I. - General Manager
Lloyds Shipping Certified  
Member of Turkish Ship Brokers Association,  
Member of Turkish Chamber of Shipping,  
Member of Turkish Chamber of Commerce,  
Member of New York Shipbroker’s Association.

Andrew Kupchenko,  
**Analyst of grain market at APK-Inform Agency**

Was born in 1980. Graduated from the Dnepropetrovsk State Agrarian University, speciality “Technology for storage and processing of agricultural products”.

Andrew Kupchenko works as grain market analyst in the informational and analytical agency “APK-Inform” since 2011. He is a speaker at international conferences on the subject of the grain market infrastructure and technical support of grain processing.

**Specialization**
- Grain market of Ukraine  
- Analysis of the grain market infrastructure in Ukraine and Russia  
- Qualitative market research of Ukrainian agriculture  
- Working experience  
  - 2011- up to now – grain market analyst at APK-Inform Agency  
  - 2002- up to now – lecturer on technology of storage and processing of agricultural products in Dnepropetrovsk State Agrarian University (disciplines: “Processes and equipment for food production”, «Drying of grain», «Design of processing enterprises with the basics of CAD», «Ventilation»).

**Education**
- 1995-1999 – Technical College of electrification of Dnepropetrovsk State Agrarian University, speciality «Installation, commissioning and maintenance of automatic control systems in agriculture»
- 1999-2002 – Dnepropetrovsk State Agrarian University, qualification of mechanical engineer, specialty «Agricultural Engineering», specialization «Technology for storage and processing of agricultural products»
- 2001-2002 – Leonhard Euler Scholarship Program in the Bonn Institute of agricultural machinery (Germany), design and technical support for grain storage.

Felix Kogan,  
**Lead Expert, National Oceanic and Atmospheric Administration, the U.S. Department of Commerce, Washington, D.C.**

F. Kogan has good experience for research and development in the application of satellite data to the solution of environmental problem with the specific emphasis on land, atmosphere, climate and socioeconomic activities. He is the author and co-author of more than 200 scientific papers, including book chapters.
Borys Sorochynskyi, Coordinator, AgBiotech Committee, ‘Ukrainian Club of Agrarian Business’ Association

Education: Biological department, Kyiv state University, Ukraine (1978)

  PhD course, Institute of Plant Physiology, National Academy of Sciences of Ukraine, Kyiv, Ukraine (1978-1981)

  Royal Society fellowship, John Innes Center, Norwich, Great Britain (1995)

  USDA Cochran Fellowship, Michigan State University, East Lansing, MI, USA (2002)

  NATO fellowships, North Carolina State University, Raleigh, NC, USA (2003, 2004)

  Fulbright Fellowship, Michigan State University East Lansing, MI, USA (2002)


B. Sorochynskyi has wide experience in plant biology, radiation ecology, remediation technologies, risk assessment knowledge and GMOs regulation. Published 6 books and more than 150 scientific publications. Participation in the development of seeds, plant varieties and GMO-related national legislation and acts.

He was employed at the different positions at the several research institutions from the national Academy of Sciences of Ukraine and Ministry of Agrarian Policy and Food of Ukraine.

Andrew Zablotskyi, Senior Associate, SAYENKO KHARENKO Law Firm

Andrew Zablotskyi is a highly experienced trade lawyer and one of the strongest analysts of the economic and commercial impacts of international trade on business and industry growth. Mr. Zablotskyi has outstanding expertise in advising companies and industries on a wide range of trade issues, including trade remedies (anti-dumping, countervailing and safeguards proceedings) and guides global companies and local businesses on the application of WTO regulations in Ukraine.

Mr. Zablotskyi has also a particularly strong background and expertise in regulatory and transactional matters in the agricultural sector. For many years, Andrew has been advising leading Ukrainian agricultural associations, global and local agriholdings and traders, international donors and state-owned companies on a variety of issues including international trade, GR and export-import transactions. Andrew also is a permanent member of various international and governmental working groups on development of Ukrainian agricultural markets legislation.

Andrew Zablotskyi is ranked among top 3 best international trade lawyers in Ukraine and among notable practitioners in agribusiness according to Ukrainian Law Firms 2014 edition by Yuridicheskaya Practika publishing house.

Master in International Economic Relations from the Institute of International Relations, Kyiv Taras Shevchenko University.

Education: M.A. in International Economic Relations from the Institute of International Relations, Kyiv Taras Shevchenko University; LL.M in Jurisprudence from Kyiv Taras Shevchenko University.

Vasyl Hovhera, Economist at the EBRD

Education:

  2007 - Bachelor degree in Cooperation and Development (mark 101/110) Faculty of Political Science, Università di Roma “La Sapienza”, Rome, Italy

  2013 - Master degree in Global Economy and Governance (mark 109/110) Faculty of Economy, Università di Roma “La Sapienza”, Rome, Italy

Working experience:

  2006–2007 – Volunteer, Investment Centre Division, Food and Agricultural Organization of the United Nations

  2008–2009 – Project coordinator, Caritas Ukraine (non-profit/ charity organization)

  2009–2011 – Producer assistant, Purchase office coordinator, K-Events Srl, Filmmaster Group


  2012–2014 – Economist (Consultant), Investment Centre Division, Food and Agricultural Organization of the United Nations

  2014– to date - Agribusiness analyst (Consultant), European Bank for Reconstruction and Development
Anna Dragomyretska, 
Agrisector Advisor in Pavlenko Legal Group, advocate 

Education:
Anna Dragomyretska graduated from the Taras Shevchenko National University of Kyiv for the specialization of Legal sciences in 1996. In 2010 she earned a second degree in Psychology.
In addition, A.Dragomyretska is a certified coach and business coach (Erickson College International education), and an expert and a practitioner of development and communications.
A.Dragomyretska has over 18 years of practical experience in the field of law. Prior to joining Pavlenko Legal Group in June 2015, she more than 15 years headed the legal department of the agricultural holding PJSC "Mironivsky Hliboprodukt" and was a member of the Management Board of the company.
A.Dragomyretska has a rich broad experience on legal (corporate, land, financial, tax law) and commercial issues, as well as on business processes in the agricultural sector.

Valeria Tarasenko, 
Partner at Pavlenko Legal Group

Education:
Master of Law, Lund University, Sweden, 2007
Master of Law, Taras Shevchenko National University of Kyiv, 2006
Valeria Tarasenko is a member of European Business Association Tax Committee and International Fiscal Association.
She undertook an internship in the Council of Europe in Strasbourg.
V.Tarasenko, Partner, Head of Tax and Financial Practice at Pavlenko Legal Group. She has extensive experience in advising international and national companies on tax assessment and tax planning, business optimization and restructuring, structuring of various business transactions and company assets, currency regulation, as well as support of tax inspection and dispute resolution with tax authorities.
Practical experience refers to development of personal tax solutions and optimization schemes of the tax burden, minimization of tax risks of business transactions, practical solutions for challenging tax problems, complex tax support of companies, successful resolution of tax disputes, including disputes related to the reporting, incorrect application of tax rules, agreement annulment, application of international conventions to avoid double taxation, non-recognition of actuality of business transactions.
V.Tarasenko worked for leading international law companies prior her joining Pavlenko Legal Group.

Tatyana Belostotskaya, 
Head of the marketing department at AP-Grupp LLC

The work experience exceeds 20 years. 
1992-2006 – Financial department at Azovmash OJSC, Mariupol
2006-2008 – Head of the local outlet, deputy head of the outlet at Raiffeisen Bank Aval, Mariupol
2008-2012 – Deputy head of the Mariupol outlet of PJSC Sberbank of Russia
2012– to date – Head of the marketing department at AP-Grupp LLC

* Information on other key speakers of the Congress to be presented in the following issues of the newsletter
Ukraine: in 2015, grain harvest to reach 60.5 mln tonnes - Ministry of Agrarian Policy

The expected volume of general grain production in Ukraine totals nearly 60.5 mln tonnes, the exports - nearly 36 mln tonnes, declared Oleksiy Pavlenko, Minister of Agrarian Policy and Food of Ukraine, on September 7.

Also, the Minister added that in 2015, the level of self-sufficiency with all kinds of grain production in Ukraine totals 255%, or two and a half times of the domestic consumption.

Ukraine: Ministry of Agrarian Policy and grain traders to sign the Memorandum on grain exports after September 20 – Ukrainian Grain Association

The Ministry of Agrarian Policy and Food of Ukraine and grain traders are expected to sign the Memorandum on coordination of grain export volumes in 2015/16 MY after September 20, declared Volodymyr Klymenko, President of Ukrainian Grain Association, on September 3.

He said that after September 20, the Ministry of Agrarian Policy and traders will have the certain analysis of the qualitative indices of harvested grains.

According to V.Klymenko, Ukraine has very good harvest of wheat. Only corn harvest volumes cause some concern, due adversely influence of the drought in western oblasts of Ukraine.

Also, V.Klymenko informed that since the beginning of MY, Ukraine exported 5.8 mln tonnes of grains, including 2.6 mln tonnes of wheat, 1.9 mln tonnes of barley, and 1.3 mln tonnes of corn.

China increased the imports of Ukrainian barley

In July 2015, China imported more than 215.3 thsd tonnes of barley from Ukraine, which became the highest monthly index of grain supplies to the reporting country. China occupied the second position in the rating of countries-importers of Ukrainian barley.

Ukraine started actively supplying barley to China in 2014/15 MY, but the shipment volumes showed rather sporadic character, because the monthly volumes did not exceed 70 thsd tonnes. Generally, in 2014/15 MY China imported 250.9 thsd tonnes of the Ukrainian grain. Thus, only in the first month of 2015/16 MY Ukraine supplied 86% of the grain volumes, exported to China in the whole 2014/15 MY.

According to Andrew Kupchenko, grain market analyst at APK-Inform Agency, activization of barley trading operations between Ukraine and China is a confirmation of its competitive price level and acceptable qualitative indices, compared with other grain suppliers. At the same time, the Chinese market is considered as one of the key directions for further development of the grain exports from Ukraine.

IGC increased its forecast of flour exports from Ukraine in 2015/16 MY

In its latest report, IGC analysts increased the forecast of wheat flour exports in 2015/16 MY from several countries, including Ukraine – up 50 thsd tonnes, to 350 thsd tonnes, as opposed to 364 thsd tonnes in the previous season.

The world largest exporter of flour - Turkey - increased their index by 0.9 mln tonnes, to 3.55 mln tonnes. The forecast of flour exports from Kazakhstan totals 2.8 mln tonnes, against 2.75 mln tonnes from the previous forecast.

In turn, the experts significantly lowered the forecast of flour shipments from Iran - to 0.23 mln tonnes (0.95 mln tonnes), the EU - to 0.9 mln tonnes (1 mln tonne), and Argentina - to 0.6 mln tonnes (0.7 mln tonnes).

As for the countries-importers of wheat flour, the analysts increased their forecast of the grain by-product supplies to Afghanistan – to 1.4 mln tonnes (1.35 mln tonnes), but lowered the indicator for Uzbekistan – to 1.2 mln tonnes (1.3 mln tonnes), Syria – to 0.5 mln tonnes (0.7 mln tonnes), Brazil – to 0.6 mln tonnes (0.65 mln tonnes), Indonesia – to 0.35 mln tonnes (0.5 mln tonnes).

Generally, in 2015/16 MY the volume of world trading with flour is expected to reach 13.5 mln tonnes, against 13.77 mln tonnes in the previous year.
PJSC Agrarian Fund to start cooperation with Australia

Representatives of PJSC Agrarian Fund held a meeting with the management of the Australian Export Grains Innovation Centre (AEGIC), and exchanged their opinions on the condition of Ukrainian and world grain markets, declared the press-service of the Ministry of Agrarian Policy and Food of Ukraine on September 2.

According to the professor Ross Kingwell, leader of the expert group at AEGIC, the Center is interested in studying of experience of PJSC Agrarian Fund as one of the major companies on the Ukrainian grain market.

To date, Australian experts are studying the complex approach of Ukraine to development of the specified direction, as well as other key institutions, engaged in cultivation and exports of grain products. The Australian party stressed the potential of increasing of grain exports from Ukraine, according to the announcement.

The parties agreed to cooperate in the sphere of information exchange about the condition and development of the agricultural sectors in Ukraine and Australia.

Ukrainian Grain Association to appeal to the Government on the Dnipro dredging

Ukrainian Grain Association will appeal to the Prime Minister and the President of Ukraine on the issue of realization of dredging works at the river Dnipro, declared Volodymyr Klymenko, President of Ukrainian Grain Association, on September 1.

In particular, he reminded that since 2013, he had participated in dozens of negotiations on the reporting issue with all previous officials of the Ministry of Infrastructure of Ukraine, and also several times made speeches at meetings of the Cabinet of Ministers.

According to V.Klymenko, absolutely all officials said that it is the important national objective. Almost three years passed. For example, during the same time, Egypt built the second line of the Suez Canal. But Ukraine still did not realize the dredging project at the Dnipro, providing efficient navigation on the distance of 700 km. Ukrainian officials prefer writing letters to each other. Therefore, Ukrainian Grain Association plans to again appeal to the Prime Minister and the President of Ukraine.
Registration fee for one participant:

<table>
<thead>
<tr>
<th>USD*</th>
<th>Terms of payment</th>
</tr>
</thead>
<tbody>
<tr>
<td>450</td>
<td>Until September 21</td>
</tr>
<tr>
<td>495**</td>
<td>After September 21</td>
</tr>
</tbody>
</table>

* Excluding bank fees
** The price is subject to change depending on the exchange rates for EUR/USD

5% discount is provided for the second, third and more delegates from the company.

Registration fee includes:
- participation of one delegate in the conference work;
- receiving of informational materials of the conference (conference catalogue during the conference, reports and presentations after the conference);
- placement of the company’s business card in the conference catalogue;
- coffee-breaks, lunches;
- welcome reception in honour of the participants;
- entertainment programme.

Additional opportunities for participants:
- Participation as the conference sponsor
- Placement of advertisement in the conference catalogue
- PR-events before and during the work of the Congress
- Providing of consulting services by the Agency’s specialists during preparation to the event
- Assistance in establishing the business contacts between the conference participants before the conference and during its work

Terms of payment: 100% prepayment as per the invoice issued by the organizer according to the participant’s application.

The Congress organizers provide accommodation for additional fee.

For participation issues, please contact:

**APK-Inform Agency**
+38 (0562) 320795 - multiline
Irina Ozip market@apk-inform.com
www.apk-inform.com

**Ukrainian Grain Association**
+38 (044) 279-39-68, +38 (044) 279-39-69
Lesia Militska LesiaMilitska@uga.kiev.ua, inbox@uga.kiev.ua
www.uga-port.org.ua